

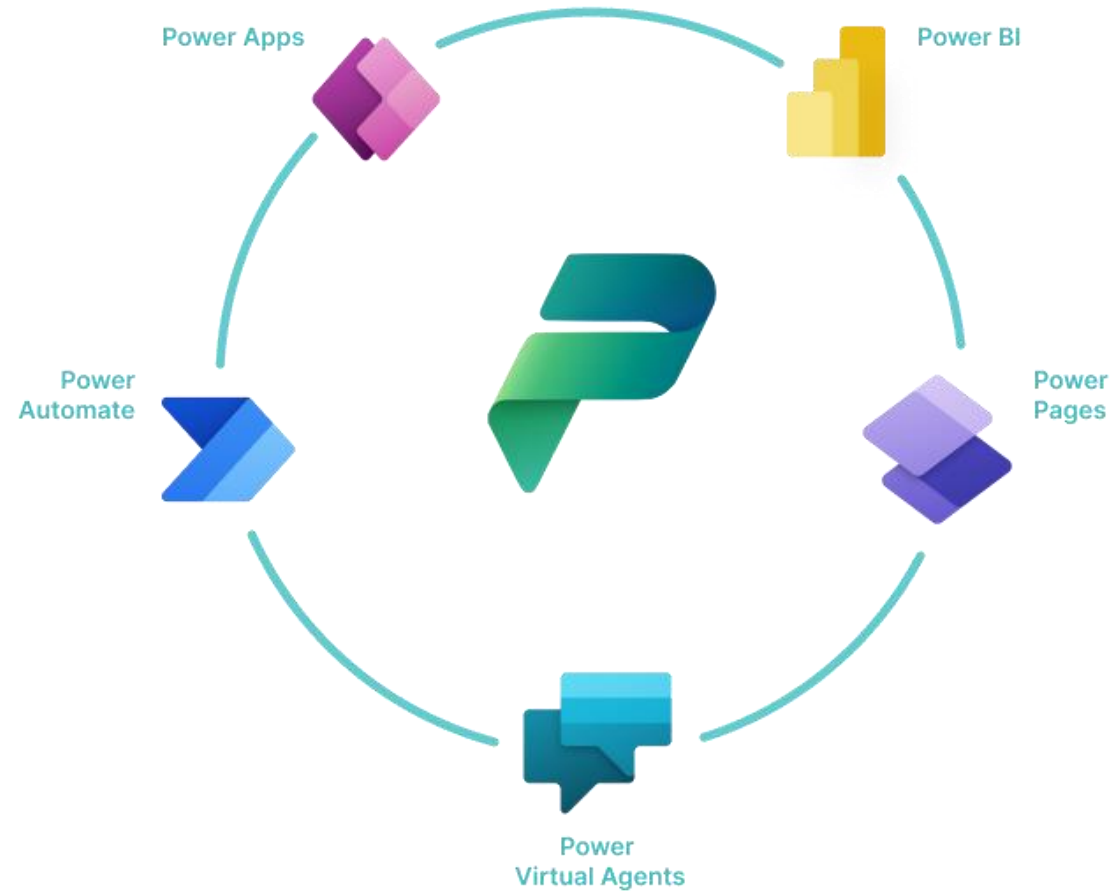
# TRIMIT BI

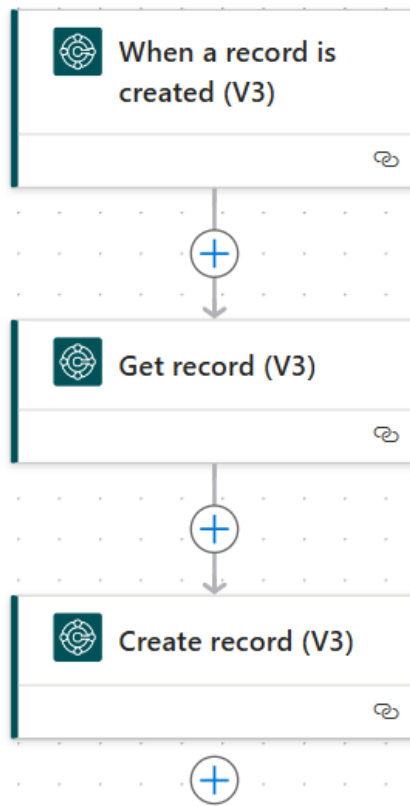
Webinar 21-01-2025

# Agenda

- **Power Platform**
- **What is TRIMIT BI?**
- **Demo**
- **How does it provide value to your organisation?**
- **The implementation process**
- **Requirements**
- **Next step**
- **Q&A**

# Power Platform





## What is Power Automate?

- Tool for automation of processes.
- What x happens, y should happen.

## When to use Power Automate?

- As integrator between systems
- To automate processes in Business Central
- Initiate and automate flow based on e-mails.
- Flows for approvals

# Microsoft PowerApps



## What is Power Apps?

- Tool to build apps for mobile and web
- Low code
- Prebuilt integrations

## When to use Power Apps?

- When Business Central interface is not ideal for collecting information.
- To collect data to save outside Business Central

**TRIMIT**

### Lunch Orders Kolding

Welcome!

Here you can order your lunch for next week in the Kolding Office.

You must submit your order before thursday at 12.00.

Enter your initials, the year, the week and the days, you wish to order lunch to, by clicking 'Add New Order'

Bon Appetit!

Current Week is 48

I would like to receive a weekly reminder

**Add New Order**

**See Current Orders**

**See the Menu**

**My Lunch Order**

Employee  
JGP

Year  
2023

Week Number  
49

Monday

Tuesday

Wednesday

Thursday

Friday

Comments  
I love lunch!

**Submit Order**

# What is TRIMIT BI?

## → TRIMIT BI Operations

- Sales performance, returns and complaints, purchase, inventory

## → TRIMIT BI Finance

- Chart of accounts, comparison to budgets, cashflow analysis, customer balance

## → TRIMIT BI Production

- Pre and post calculation on production

## → TRIMIT BI Vendor Performance

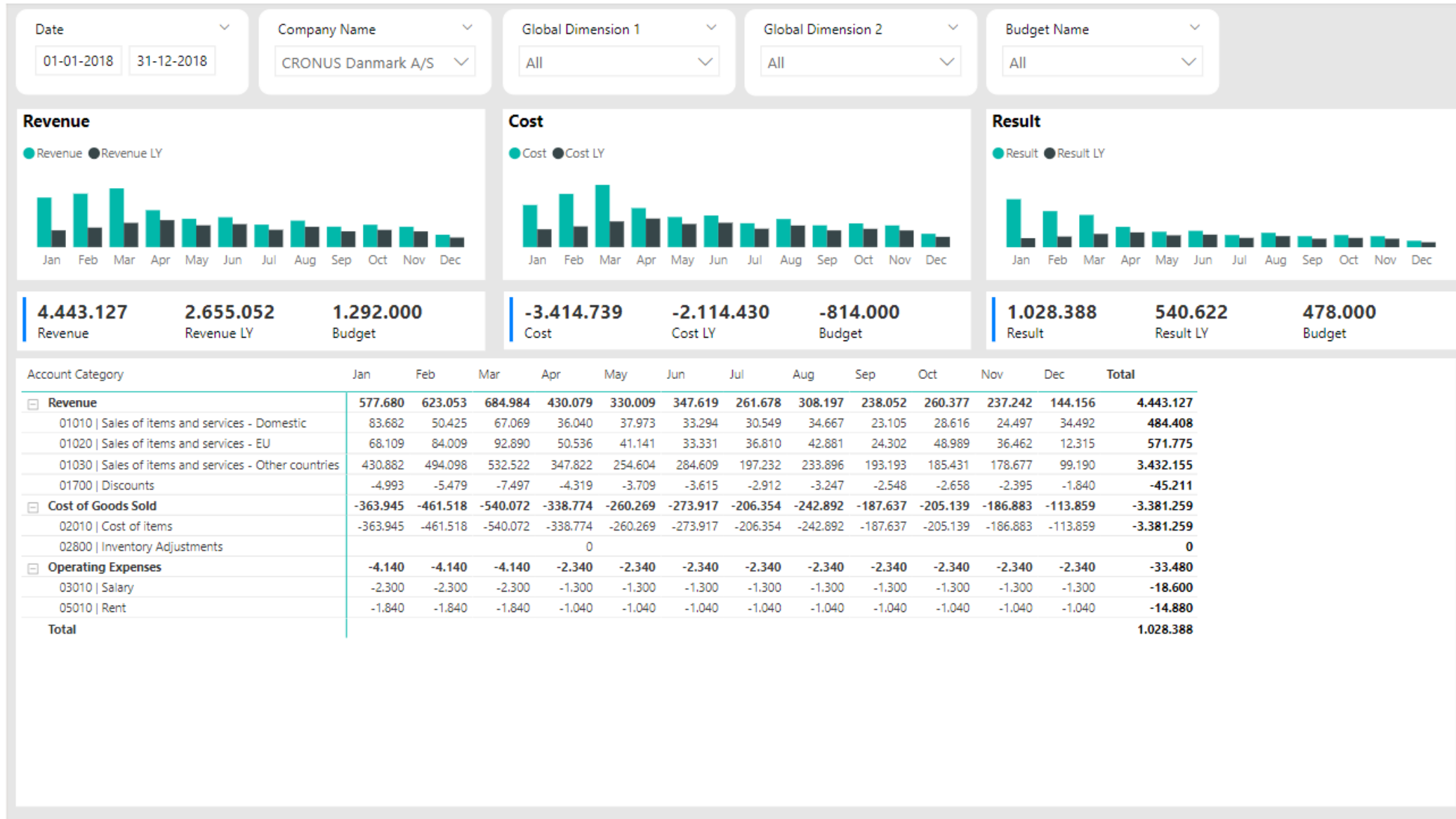
- Supplier performance, supplier comparison



Power BI

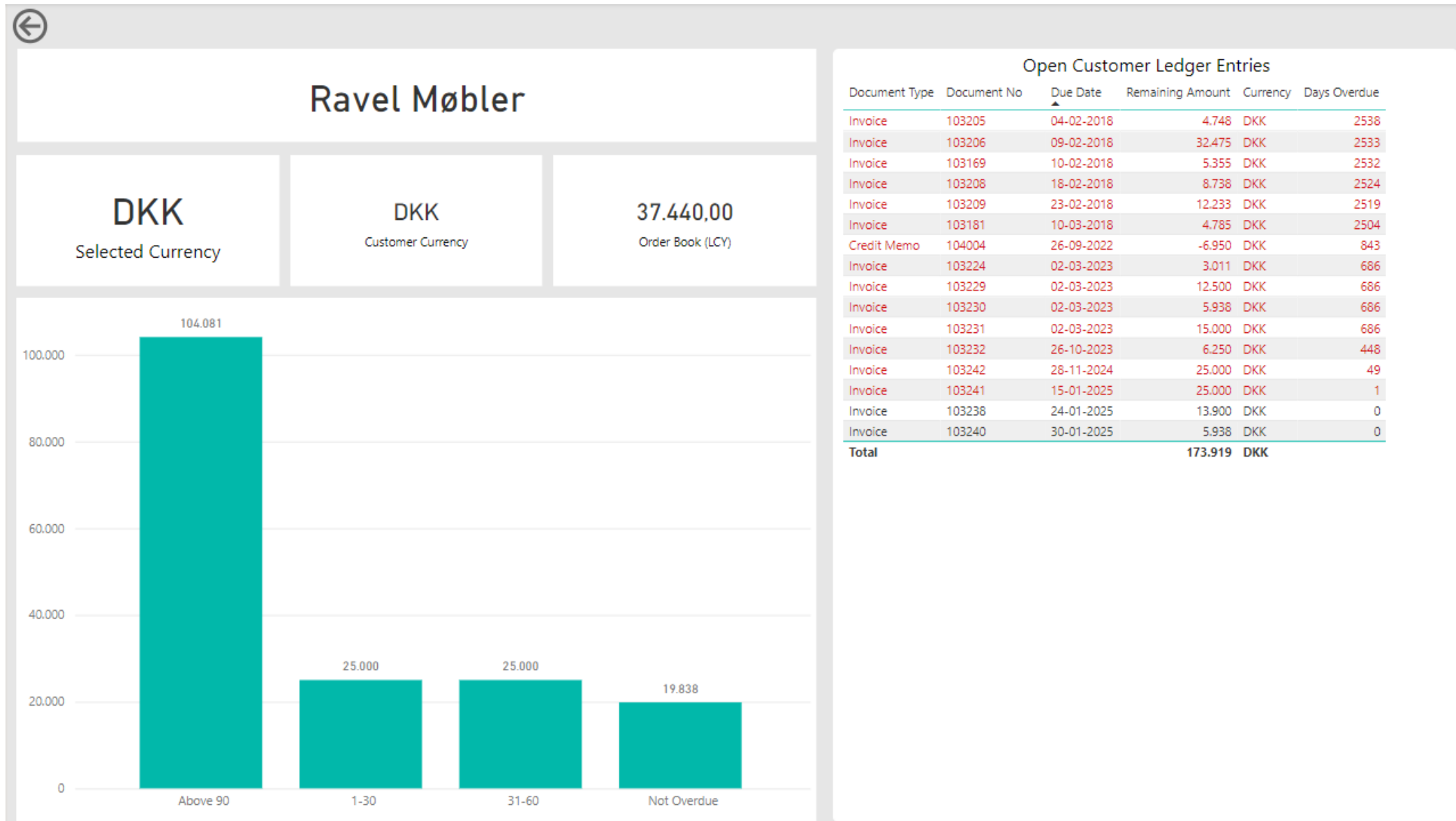
# Live Demo

# Income Statement

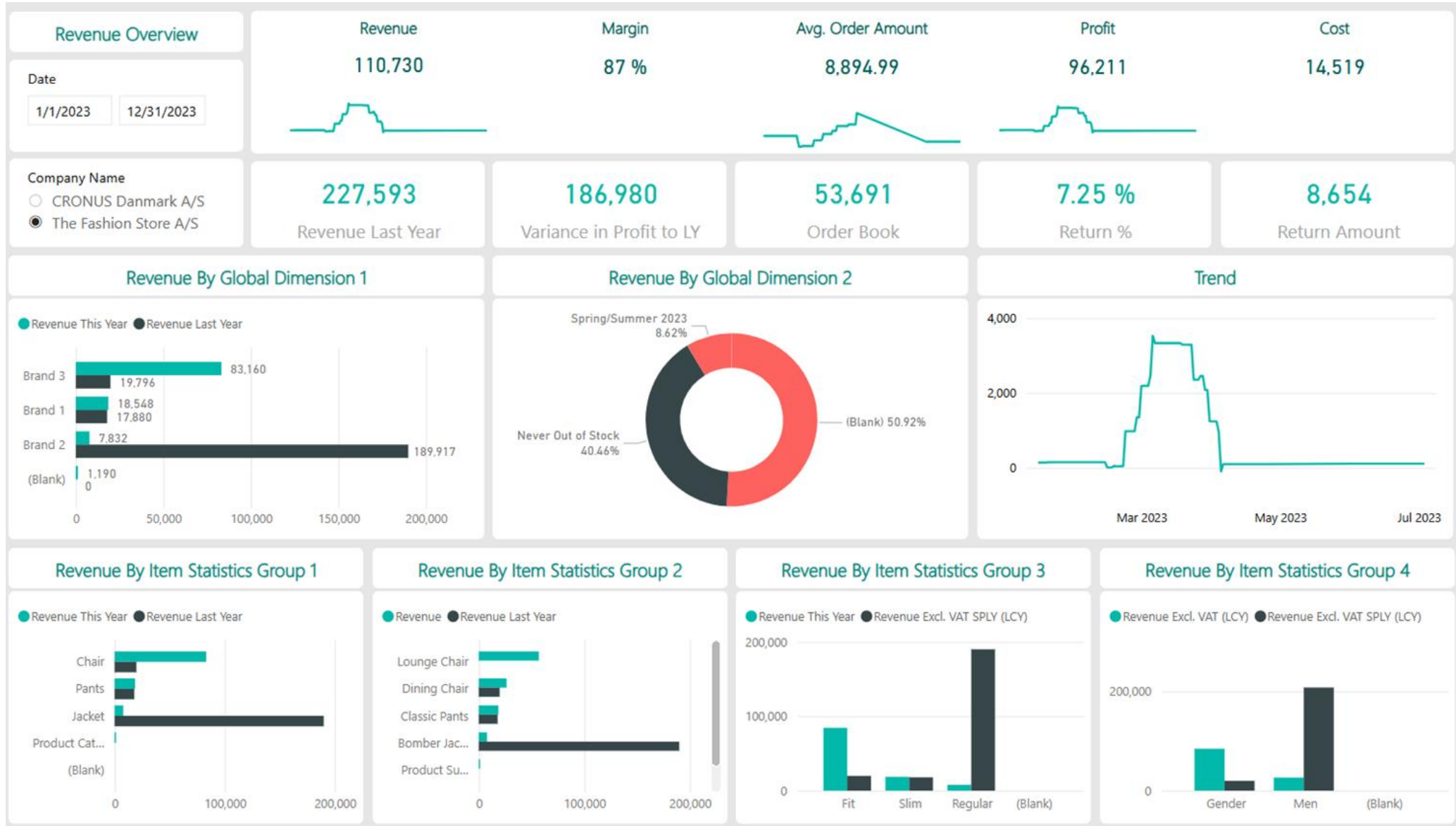




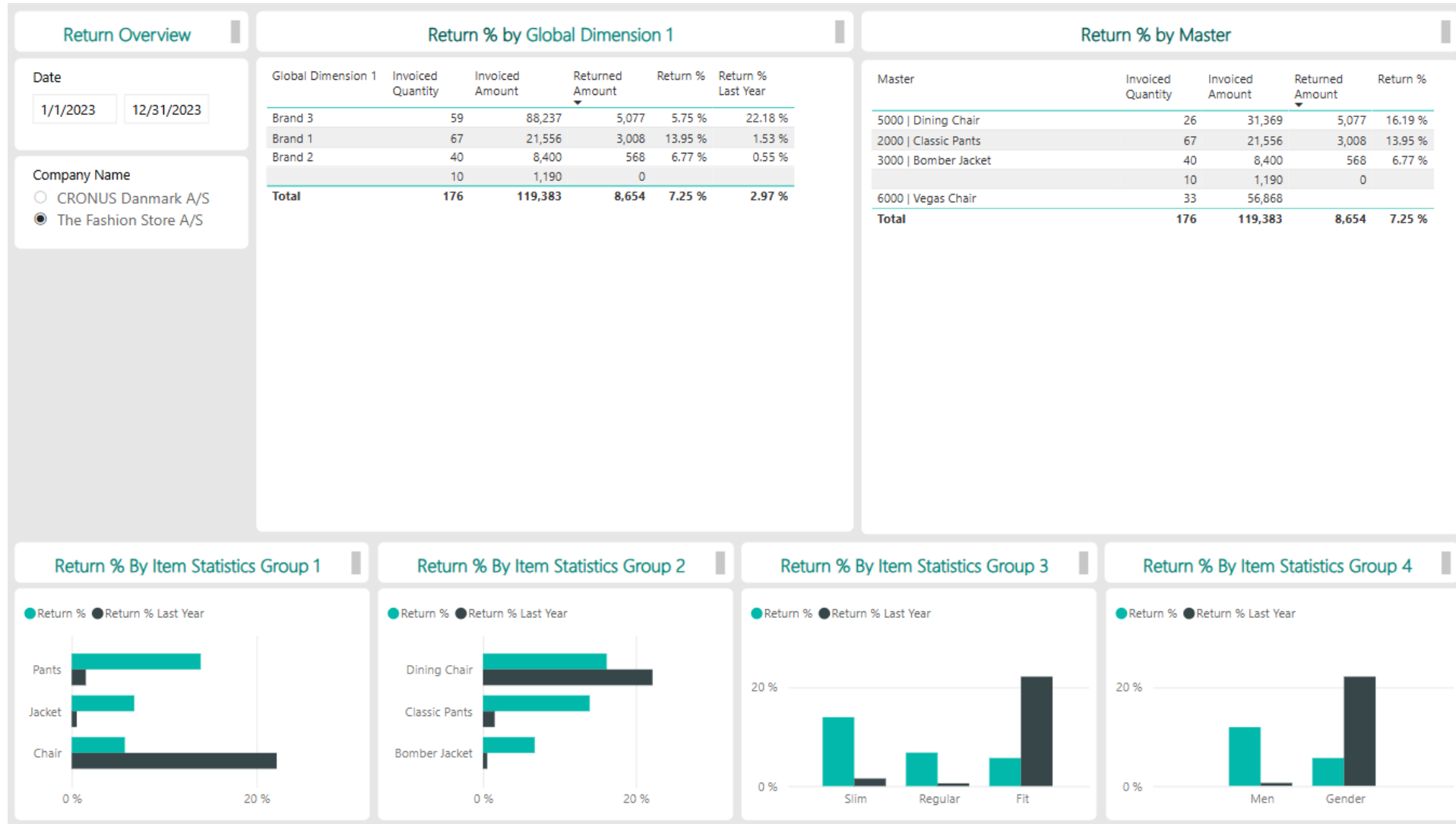
# Customer Balance



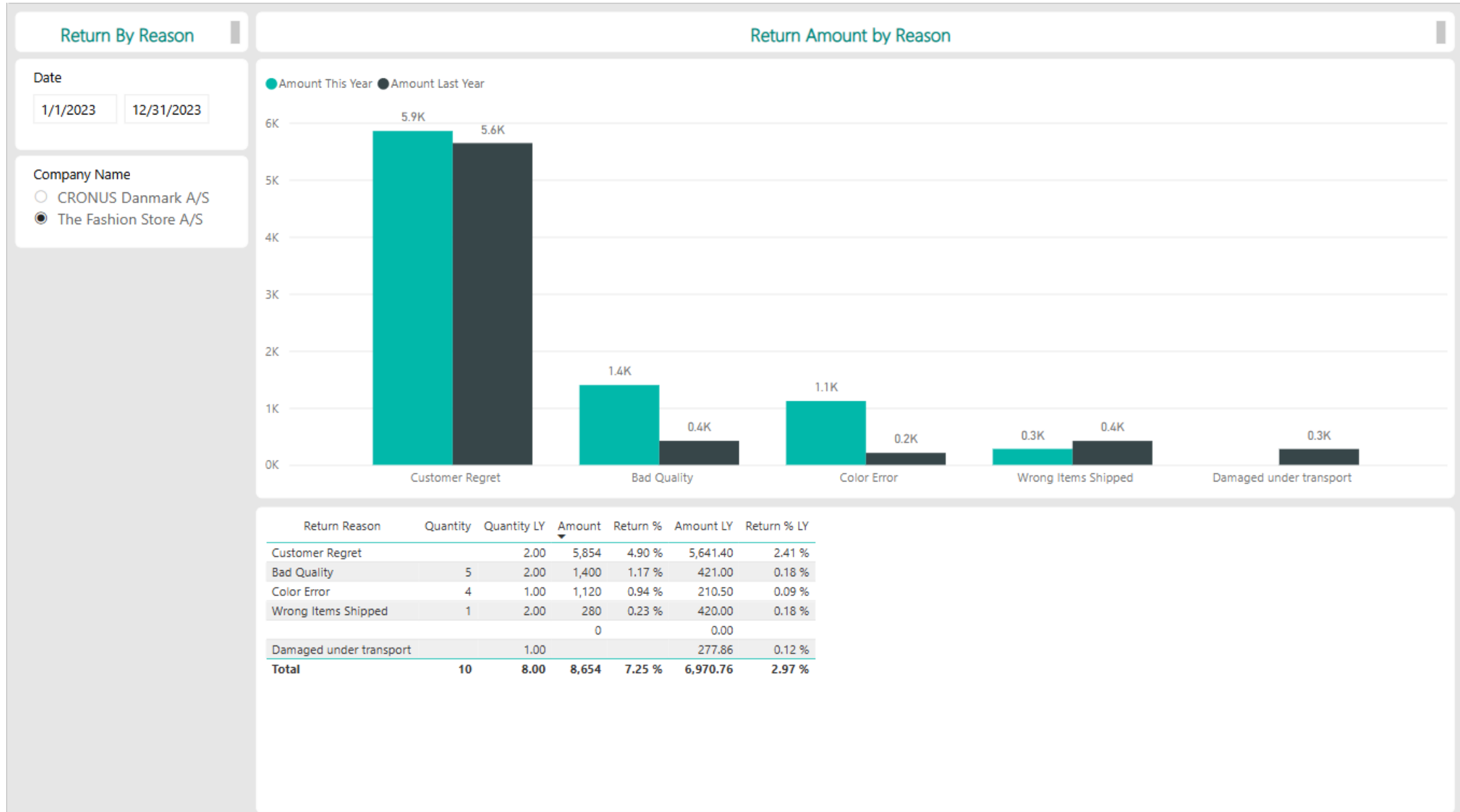
# Revenue Overview



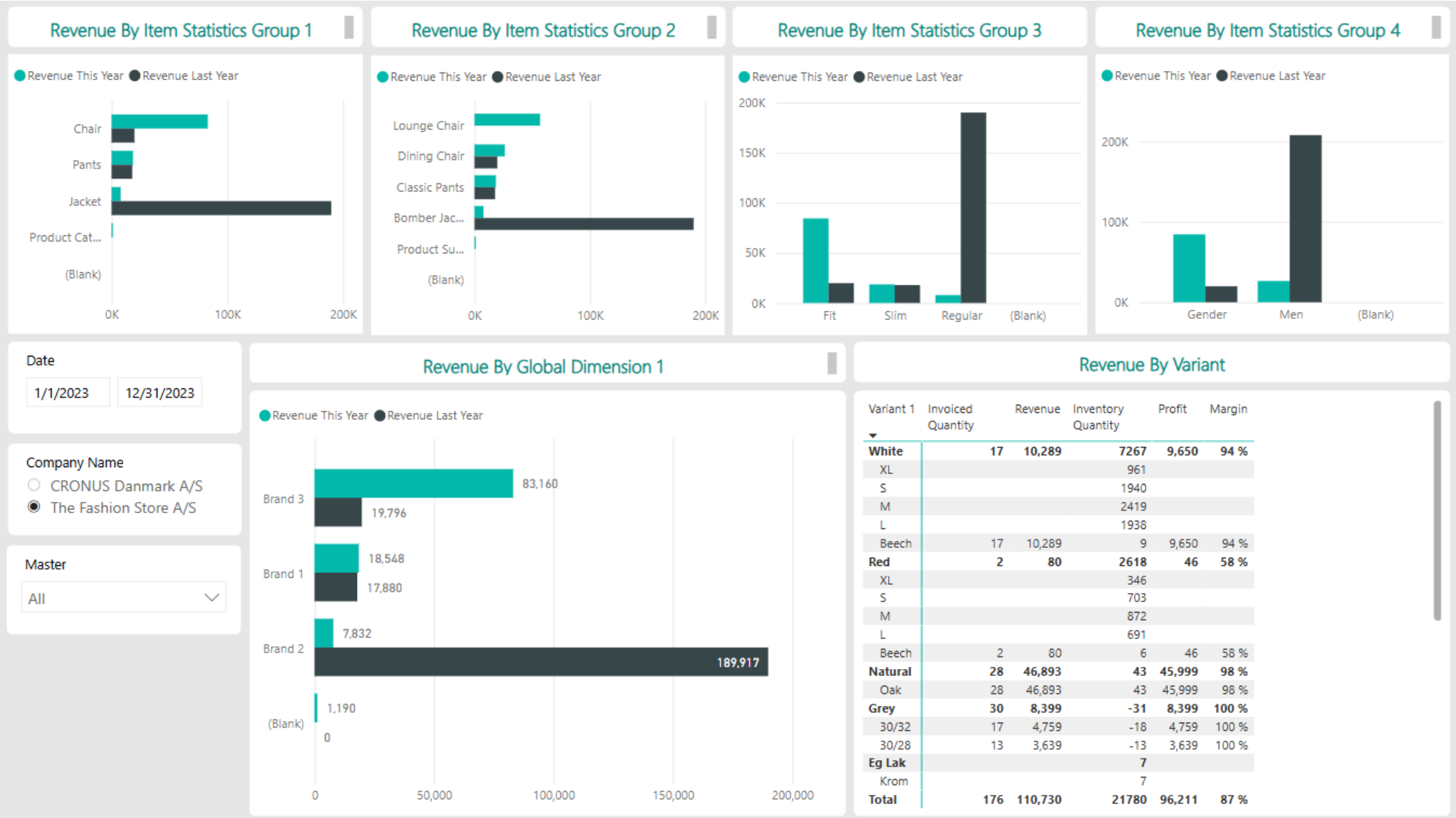
# Return Overview



# Return Reason



# Revenue by Variant



# Item Flow

### Item Flow

Date

Company Name

CRONUS Danmark A/S

The Fashion Store A/S

Master

All

**Multiple Masters Selected**

Master No	Description	Variant 1	Variant 2	Invoiced Quantity	Inventory Quantity	Sales Orders	Purchase Order	Expected Inventory
				10	10132			10,132
10000	Blouse	Black	L		366			366
10000	Blouse	Black	M		462			462
10000	Blouse	Black	S		379			379
10000	Blouse	Black	XL		181			181
10000	Blouse	Blue	L		251			251
10000	Blouse	Blue	M		320			320
10000	Blouse	Blue	S		256			256
10000	Blouse	Blue	XL		128			128
10000	Blouse	Red	L		697			697
10000	Blouse	Red	M		878			878
10000	Blouse	Red	S		707			707
10000	Blouse	Red	XL		354			354
10000	Blouse	White	L		1943			1,943
10000	Blouse	White	M		2426			2,426
10000	Blouse	White	S		1945			1,945
10000	Blouse	White	XL		970			970
2000	Classic Pants	Black	30/28	12	-88	11	2.00	-97
2000	Classic Pants	Black	30/30	15	-15			-15
2000	Classic Pants	Black	30/32	19	-19			-19
2000	Classic Pants	Grey	30/28	13	-13			-13
2000	Classic Pants	Grey	30/32	18	-18			-18
20000	T-Shirt	Black	L		8			8
20000	T-Shirt	Black	M		4			4
20000	T-Shirt	Black	S		2			2
20000	T-Shirt	Black	XL		-5			-5
20000	T-Shirt	Blue	L		-5			-5
<b>Total</b>				<b>186</b>	<b>21780</b>	<b>91</b>	<b>2.00</b>	<b>21,691</b>

### Sales Orders

Document No	Outstanding Quantity	Shipment Date
101019	10	3/7/2023
101020	35	3/7/2023
101021	40	3/7/2023
101024	3	3/14/2023
101025	3	3/14/2023
<b>Total</b>	<b>91</b>	

### Purchase Orders

No	Outstanding Quantity	Expected Receipt Date
106002	2.00	Monday, June 05, 2023
<b>Total</b>	<b>2.00</b>	

Variant 1	Invoiced Quantity	Inventory Quantity
	10	10132
Black	98	829
Blue		915
Eg Lak		7
Grey	31	-31
Natural	28	43
Red	2	2618
White	17	7267
<b>Total</b>	<b>186</b>	<b>21780</b>

# Order Intake & Revenue per month

### Order Intake & Revenue

Date: 1/1/2022 - 12/31/2023

Company Name:  CRONUS Danmark A/S  The Fashion Store A/S

Global Dimension 1: All

Item Statistics Group 1: All

Item Statistics Group 2: All

Item Statistics Group 3: All

Item Statistics Group 4: All

Year	Order Intake Quantity	Order Intake (LCY)	Invoiced Quantity	Revenue (LCY)
2022	187	98,146	147	75,595
2023	224	312,950	59	87,861
Jan			28	35,044
Feb	52	150,386	23	46,666
7	52	150,386	23	46,666
2/16/2023	52	150,386	23	46,666
Aug	55	66,413		
Oct	107	96,151	8	6,151
Dec	10			
<b>Total</b>	<b>411</b>	<b>411,096</b>	<b>206</b>	<b>163,456</b>

### Order Intake

Month	Selected Period	Last Year
2022 Jul	~80K	0
2022 Sep	~10K	0
2022 Oct	~10K	0
2023 Feb	~150K	0
2023 Jul	0	~80K
2023 Aug	~65K	0
2023 Sep	0	~10K
2023 Oct	~95K	~5K

### Revenue

Month	Selected Period	Last Year
2022 Aug	0	~10K
2022 Sep	~5K	0
2022 Oct	~80K	0
2023 Jan	~35K	0
2023 Feb	~45K	0
2023 Sep	0	~5K
2023 Oct	~10K	~80K

# Purchasing Overview

### Purchasing Overview

Date

Collection

All

Company Name

CRONUS Danmark A/S
  The Fashion Store A/S

### Amount spend and quantity invoiced by supplier

Vendor No	Vendor Name	Purchase Invoice Amount (LCY)	Quantity	% Quantity
40000	Wide World Importers	914,285	12,880.00	70.02%
10000	Fredborg Lamper A/S	2,435,871	3,691.00	20.07%
20000	Elvstrøm Træindustri A/S	2,093,748	1,020.00	5.55%
30000	Schmeichel Møbler A/S	1,562,886	803.00	4.37%
<b>Total</b>		<b>7,006,790</b>	<b>18,394.00</b>	<b>100.00%</b>

### Amount and quantity by Product Category

Product Category	Purchase Invoice Amount (LCY)	Quantity	% Quantity
Blouse	90,560	12,335.00	67.06%
Chair	355,695	429.00	2.33%
Conference	1,071,735	792.00	4.31%
Furniture	3,227,397	1,156.00	6.28%
Guest Furniture	1,997,080	2,448.00	13.31%
Interior	264,323	1,234.00	6.71%
<b>Total</b>	<b>7,006,790</b>	<b>18,394.00</b>	<b>100.00%</b>

Total Spend

**7.006.790**

Number of Suppliers

**4**

Number of Invoiced orders

**99**

The map shows a geographical overview of Europe, with a prominent green circle centered on Copenhagen, Denmark, indicating the primary supplier location. Other major cities like London, Paris, Berlin, and Amsterdam are also visible.



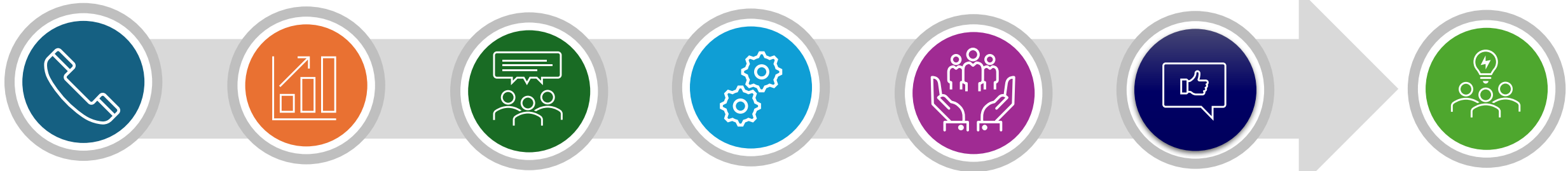
# How does TRIMIT BI provide value to you?

- Get insight into your KPI's
  - Visualize trends and performance
  - Easy access to your data
  - Single Source of truth
- 
- Prebuild reports that are fast, simple and cost effective
  - Tailored to TRIMIT
  - The best of both worlds - standardization and customization



Power BI

# The implementation process



## Contact

Establish initial contact to understand your needs and introduce TRIMIT BI's potential.

## Demo

Explore the features of TRIMIT BI and Power BI, with a discussion on how it fits your business needs.

## Pre-onboarding

Align onboarding expectations and discuss the impact of data quality on reporting.

## Installation

Set up Power BI, configure TRIMIT BI, and ensure user access is ready for seamless usage.

## Onboarding

Train your team to navigate Power BI, interpret reports, and ensure data quality standards.

## Follow-up

Confirm everything is running smoothly and provide support for any questions or issues.

**BUSINESS  
INTELLIGENCE  
UNLOCKED**

# Requirements

- General requirements
  - All users must have a Power BI Pro license (10 euro/month).
  - TRIMIT requires a dedicated user with Power BI Pro license and BC license.
  - TRIMIT BC Cloud or TRIMIT BC On-prem version BC14 or newer.



Power BI

# Next step

1. Find the material related to the webinar
  - Recording
  - Power Point Presentation
  - TRIMIT BI Information
2. Contact us
  - Mathias: [MAA@trimit.com](mailto:MAA@trimit.com)  
+45 25184489
  - Julie: [JGP@trimit.com](mailto:JGP@trimit.com)  
+45 28260981



# Q&A